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FARM CREDIT ADMINISTRATION
UNITED STATES DEPARTMENT OF AGRICULTURE
WASHINGTON, D.C.

FARMERS' COOPERATIVE DISCONTINUANCES

A List of References in English Examined in Connection
with the Preparation of Miscellaneous Report No. 65
on "Farmers' Cooperative Discontinuances, 1875-1939."

Compiled by
Florence C. Bell

COOPERATIVE RESEARCH AND SERVICE DIVISION

(For inside of front cover)

FARM CREDIT ADMINISTRATION

A. G. Black - Governor

COOPERATIVE RESEARCH AND SERVICE DIVISION

Harold Hedges - Acting Chief

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*(Inside Front
Cover)
WHA*

FOREWORD

Today more than 10,000 farmers' cooperative marketing and purchasing associations are making vital contributions to the war effort and confidently planning for expanded cooperative services in the post-war world. Managers and directors of these associations, however, cannot afford to ignore the signposts that rise, phoenixlike, from the casualties of former years.

Farmers' cooperatives that have discontinued operations have taken this final step for a variety of reasons. Some have gone out of existence because they had accomplished the purpose for which they were organized, others have been financial failures, changes in production or marketing conditions made unnecessary the services of some cooperatives, and many associations were parties to mergers or consolidations undertaken to improve operating efficiency.

This bibliography has been prepared in order to make available information that may be used for constructive purposes. It includes references to analyses of the reasons why some cooperative associations have ceased to function. These analyses may be of practical use not only to managers and other officials directing the affairs of associations, but also to the men and women in the agricultural colleges and elsewhere who are contributing to sound organization and successful operation of farmers' cooperative organizations.

Harold Hedges, Acting Chief
Cooperative Research and Service Division

INTRODUCTION

The following list of references was compiled in connection with a study undertaken in the Cooperative Research and Service Division to determine the basic reasons for discontinuance of operations by farmers' cooperatives.¹ The list is a selected and annotated bibliography of publications in English.

In the Historical and Statistical Section of the Division there has been assembled a collection of bulletins, circulars, pamphlets, and other documents dealing with farmers' cooperatives. This collection was the major source of material examined in the compilation of the following list. In addition the large collection of publications on cooperation in the Library of the United States Department of Agriculture was consulted, as well as selected items in the Library of Congress. This detailed examination of material was made in July 1942. Subsequently a few additional items were added. Although the list is extensive, there are undoubtedly other references on the subject and the Division will be glad to receive information concerning additional items.

In general the items are arranged in historical sequence by date of publication, the date of the first edition being used for titles of which two or more editions have been published. The description of such titles, however, is based on the latest edition available with a note in brackets giving the date of the first edition. In the case of publications covering a survey, the items

1. Cochrane, W. W., and Elsworth, R. H., Farmers' cooperative discontinuances, 1875-1939, 38 pp., processed, U. S. Dept. of agriculture, Farm credit administration, Cooperative research and service division, Misc. Rpt. 65, June 1943.

are arranged by the final date of the period studied, if this date differs from the date of publication.

The call numbers shown are those of the Library of the United States Department of Agriculture unless otherwise indicated. Copies of items marked CRSD are a part of the collection of source material in the Historical and Statistical Section, Cooperative Research and Service Division, Farm Credit Administration, United States Department of Agriculture, Washington, D. C. In most cases no attempt has been made to indicate more than one location where an item may be found.

In addition to the basic material on farmers' cooperative discontinuances, the list includes a few references that contain data on causes of failure of consumer cooperatives. These are included ~~in order~~ to provide data for comparison.

ABBREVIATIONS

n.d.	No date of publication
n.p.	No place of publication
CRSD	Cooperative Research and Service Division
Titles of periodicals	"Abbreviations used in the Department of Agriculture for titles of publications," by Carolyn Whitlock. U. S. Dept. Agr. Misc. Pub. 337.

FARMERS' COOPERATIVE DISCONTINUANCES

A Selected and Annotated List of References

Compiled by Florence C. Bell
Associate Investigator

1. 1857. Holyoake, George Jacob. The history of the Rochdale pioneers. Ed. 10, rev. and enl., 4th reprint. 191 pp. London, George Allen & Unwin, ltd.; New York, Charles Scribner's sons. Feb. 1918. 280.2 H74^a [Ed. 1, with different title, published in 1857]
Partial contents: The old cooperators - why they failed, pp. 55-57.
2. 1881. Barnard, Charles. Co-operation as a business. 234 pp. New York, G. P. Putnam's sons. 280.2 B25
Causes of failure in this country, pp. 109-112.
3. 1884. Acland, Sir Arthur H. D., and Jones, Benjamin. Working men co-operators: an account of the co-operative movement in Great Britain. Ed. 7, rev. by Julia P. Madams. 224 pp. Manchester, Co-operative union ltd., 1936. Libr. Cong. HD3486.A6 1936 [Ed. 1, 1884] [Ed. 4 in USDA Libr. 280.2 Ac6 ed. 4]
Partial contents: The retail or distributive society - causes of failure, p. 81.
4. 1885. Wright, Carroll D. A manual of distributive co-operation. 111 pp. Boston, Wright & Potter printing co., State printers. (Prepared in accordance with the provisions of Chap. 51, of the Resolves of 1885) 280.2 W93M
The 20 causes of failure enumerated in the first edition (1884) of Acland's "Working Men Co-operators" are quoted by Mr. Wright on page 39.
5. 1888. History of cooperation in the United States. 540 pp. Baltimore, Johns Hopkins university. (Johns Hopkins university studies in historical and political science, v. VI) 280.2 H62
Partial contents: Cooperation in New England, by Edward W. Bemis. Early history - Causes of failure, pp. 24-26; Sovereigns of Industry - Success and failure of the Sovereigns, pp. 47-52. Cooperation in the Northwest, by Albert Shaw. Cooperation in a western city [Minneapolis] - Unsuccessful attempts at cooperation, pp. 298-301. Three phases of cooperation in the West, by Amos G. Warner. Cooperation among farmers - Causes of failure, pp. 387-391.

a. Call numbers given are those of the Library of the United States Department of Agriculture unless otherwise indicated.

6. 1891. Myrick, Herbert. How to cooperate; the full fruits of labor to producer, honest value to consumer, just return to capital, prosperity to all; a manual for cooperators. 349 pp. New York, Orange Judd co. 280.2 M99
Partial contents: Description of the failure of the Philadelphia Industrial Cooperative Society, Ltd., pp. 78-80.
On page 81 gives a list of 19 causes of failure, based on the list in Acland's "Working Men Co-operators." By 1891 only the 1884 edition of Acland's book had been published.
7. 1891. Webb, Beatrice. The co-operative movement in Great Britain. [Impression 10, new preface] 260 pp. London, George Allen & Unwin, ltd. [1930] 280.2 W383C [First published in 1891]
Discusses the "Store system," including failures, on pages 185-189. A table on page 250 shows the county locations of 844 associations of consumers in England and Wales that had ceased to exist as reported in the first impression of this study published in 1891.
8. 1904. Gide, Charles. Consumers' co-operative societies. 287 pp. New York, Alfred A. Knopf, 1922. 280.2 G36 1922 [First French edition published in 1904]
Translated from the French by the staff of the Co-operative Reference Library, Dublin, Ireland. This American edition includes a chapter on "Co-operation in the United States," by J. P. Warbasse.
Partial contents: Causes of success or failure of consumers' societies, pp. 190-206.
9. 1904. Webb, Catherine, ed. Industrial co-operation: the story of a peaceful revolution. Being an account of the history, theory, and practice of the co-operative movement in Great Britain and Ireland. Prepared for the Co-operative union by the Southern co-operative education association. With a preface by L. L. Price. Ed. 5, rev. 287 pp. Manchester, Co-operative union ltd., 1912. 280.2 W38 [Ed. 1, 1904]
Partial contents: Early co-operative experiments - Causes of failure, p. 59; Ralahine Agricultural and Manufacturing Co-operative Association - Success and failure of the experiment, pp. 62-63; Workshops - Causes of non-success, pp. 76-77.
10. 1905-1906. Wisconsin. Bureau of labor and industrial statistics. Twelfth biennial report, 1905-1906. 1379 pp. Madison, Democrat print. co., State printer, 1906. 252.97 L11R 1905-06
Pt. I. The co-operative store in the United States, by Ira B. Cross, pp. 3-69.
Partial contents: Causes for the failure of co-operative stores, pp. 45-50.
11. 1908. Moore, J. M. Perfecting organization of "Interstate common good company" and necessity of being loyal to same. In Right

relationship league, Interstate co-operative conference, Proceedings of second annual meeting, January 14-17, 1908, Minneapolis, Minnesota, and ninth annual convention of Rochdale wholesale company, February 18-20, 1908, Oakland, California, pp. 21-22. Libr. Cong. HD3446.A1R5

Discussion includes reasons for failure of a buying agency without capital but with a large number of retail companies as compared with operations of a central wholesale agency. Page 21.

12. 1912. Wisconsin. State board of public affairs. Report upon co-operation and marketing; advance sheets. 4 pts. Madison, Democrat print. co., State printer. 280.2 W75
Pt. I. John F. Sinclair. Agricultural co-operation. 132 pp. Includes discussion of reasons for the decline in the business carried on by the purchasing agent for the Wisconsin stores operating in the 1870's and 1880's under the auspices of the Grange, pp. 28-30.
Pt. IV. John F. Sinclair. Distributive or store co-operation. 40 pp. The failures and successes of co-operative stores in the United States are summarized on pages 22 to 26, and of co-operative stores in Wisconsin on pages 28 to 29.
13. 1913. Ford, James. Co-operation in New England, urban and rural. 237 pp. New York, Survey associates, inc. 280.2 F75
The causes of failure of associations are discussed on pages 64-71.
14. 1914. Austin, Charles B., and Wehrwein, George S. Co-operation in agriculture, marketing, and rural credit. 100 pp. University of Texas, Division of public welfare, Dept. of extension, Extension ser. no. 60. Austin. 280.2 Au7
Partial contents: Success and failure, pp. 11-12.
15. 1914. Cance, Alexander E. The farmers' cooperative exchange. 34 pp. Amherst, Massachusetts agricultural college, Extension service, Dept. of agricultural economics. 280.3 C16
Partial contents: Reasons for failure, pp. 10-11.
16. 1915. Great Britain. India office, Committee on co-operation in India. Report. 180 pp. Simla, Government press, 280.2 G793
Causes for the failure of primary societies are discussed on page 53.
17. 1916. Holman, Charles W. Cooperative packing plants. In Iowa. Dept. of agriculture. Iowa yearbook of agriculture, 1916, pp. 419-428. 2 I09 R 17th, 1916
Address before the Corn Belt Meat Producers' Association, Des Moines, Iowa, January 24, 1917.
Describes a survey of the cooperative packing house industry in the northwestern States. The causes for failure of

the Farmers' Cooperative Packing Company, La Crosse, Wisconsin, are discussed in detail.

18. 1913-1917. Black, John D., and Robotka, Frank. Farmers' co-operation in Minnesota, 1913-1917. 62 pp. Minn. Agr. Expt. Sta. Bul. 184. St. Paul, University Farm, Aug. 1919. 100 M66.

The reasons for failure of 38 cooperative creameries during a 3-year period are enumerated on page 20. The usual reasons for failure or discontinuance of business by the live-stock shipping associations included in the survey are discussed on pages 34 to 36. A reference to extension of credit as a reason for failure of cooperative stores will be found on page 39.

19. 1918. Jesness, Oscar Bernard. Why some cooperative associations fail. 20 pp., typewritten. n.p.[1918?] USDA Libr. pamphlet col.; CRSD.

Partial contents: Table I, Reasons for failure among cooperative associations, based on reports concerning 243 unsuccessful organizations, p. 5.

20. 1918. Michell, Humfrey. Profit-sharing and producers' co-operation in Canada. 26 pp. Departments of history and political and economic science in Queen's university, Bul. 26. Kingston, Ontario, Canada, The Jackson press. 280.2 M58P

Discussion includes the records of The Knights of St. Crispin, a union among shoemakers, and a number of cooperative enterprises.

21. 1919. Canada. Dept. of agriculture. The agricultural gazette of Canada. 6(10): 879-880, 887-895. 7 C16G

Partial contents: The fruit branch - Causes of failure in cooperation, by C. W. Baxter, pp. 879-880; Causes of failure in cooperation - Nova Scotia, by Dr. M. Cumming, pp. 887-888, New Brunswick, by E. P. Bradt, pp. 889-890, Ontario, by Geo. B. Hood, pp. 890-891, Saskatchewan, by W. W. Thomson, pp. 891-895, Alberta, by James McCaig, p. 892; Reasons for failure in cooperation, pp. 893-895.

22. 1919. Phillips, H. D. Cooperative marketing in the Chautauqua-Erie grape industry. 94 pp. N. Y. (Cornell) Agr. Expt. Sta. Memoir 28. Ithaca. CRSD

Partial contents: Reasons for the failure of the Chautauqua and North East Grape Association, pp. 40-45; Reasons for the decline of the Chautauqua and Erie Grape Company, pp. 63-67.

23. 1920. Eliot, H. M. Farmers' cooperative gins in Texas. 23 pp. Texas Agr. Expt. Sta. Special Cir. College Station, Brazos County. 100 T31S
Partial contents: Failures of farmers' gins, pp. 9-10.
24. 1920. Englund, Eric. Survey of typical Oregon farmers' creameries. 24 pp. Ore. Agr. Expt. Sta. Bul. 168. Corvallis, 100 Or3 no. 168
In the summary the author lists seven causes of the failure of several farmers' creameries in Oregon.
25. 1920. Parker, Florence E. Consumers' cooperative societies in the United States in 1920. 146 pp. U. S. Dept. of labor, Bureau of labor statistics, Bul. 313. Oct. 1922. Washington, Govt. print. off., 1923. 157.6 B87 no. 313
The failures, pp. 74-80.
26. 1920. Six causes of failure of co-operative enterprises (from Wallace's Farmer); and A millionaire's speech contrasting classes with masses (from Southern Farm Advocate); Knowing our mistakes let us correct them. 16 pp. Wausau, Wis., American society of equity [1920?] CRSD
27. 1921. Crane, C. C. Some causes of co-operative failures. Agr. Gaz. N. S. Wales 32: 203-205. 23 M472
28. 1921. Japan. Dept. of agriculture and commerce, Bureau of agriculture. The cooperative societies of Japan. 15,10 pp. Tokyo. 280.2 J27
Partial contents: Establishment and dissolution of societies, p. 11.
29. 1921. Watkins, Gordon S. Cooperation; a study in constructive economic reform. 85 pp. Urbana, University of Illinois, Bul. 28. 280.2 W32
Discusses failures of some of the early cooperative enterprises in the United States, p. 37.
30. 1922. Consumers league of New York. Consumers' cooperative societies in New York State. 24 pp. New York City, The League. 280.2 C76
Partial contents: Cooperatives that failed, pp. 14-15.
31. 1922. Why some farmers elevators have failed. Amer. Coop. Jour. 17(6): 15-16. 280.28 Am3
Discusses causes of failures.
32. 1923. American cooperative association in hands of receiver. Agricultural Cooperation 1(3):8. 1.9 Ec7A
Discussion includes reasons for failure of this association, which at the time had its main office in Milwaukee, Wis.

"The Association undertook to buy for farmers, groceries, flour, feed, fencing, coal, twine, oils, farm implements, etc., and to sell potatoes, grain, live stock, hay, seeds, and poultry."

33. 1923. Moore, U. G. The rise and fall of the Seattle food products association. Co-operation 9(1): 9-11. Cong. Libr. HD2951.C635 (Published by The Co-operative League of U. S. A.)
Discusses reasons for failure of this association, which at first limited its activities to the handling of meats, both wholesale and retail, and later operated a condensory and a slaughterhouse.
34. 1923. A New York State farmers' store fails. Agricultural Cooperation 1(13): 14. 1.9 Ec7A
Causes of failure of the Scipio Patrons' Supply Company, Merrifield, N. Y., are stated.
35. 1923. Nourse, E. G. Fifty years of farmers' elevators in Iowa. pp. 235-271. Iowa Agr. Expt. Sta. Bul. 211. Ames. 100 Io9 no. 211
Three tables contain records of the number of farmers' elevators that ceased business in given years. Table I on page 237 covers the years 1867 through 1883, table II on page 245 the years 1886 through 1903, and table III on page 250 the years 1904 through 1921.
The author has classified as farmers' elevators all those "run by and in the interest of farmers." Of the 511 elevators discussed only 179 were recorded as organized under the co-operative law of 1915, while 332 that were organized as ordinary stock corporations showed upon examination sufficient evidence of a cooperative purpose so that the author considered it fair to include them in the list.
36. 1923. Pañchānanadāsa Mukhopādyaaya. The coöperative movement in India, being a study of the co-operative principle and its diverse applications in India and abroad, by Panchanadas Mukherji. Ed. 3. 468 pp. Calcutta and Simla, Thacker, Spink & co. 280.2 P19
Partial contents: Causes of failure of co-operative agricultural sale societies, pp. 179-182.
37. 1923. Tenmy, Lloyd S. Fundamentals of cooperative marketing. 11 pp., processed. n.p. [1923] 1.9 Ec7Fu
Address at Farmers' Week, College of Agriculture, University of Maine, March 28, 1923.
Discusses reasons for cooperative failures, pp. 7-8.
38. 1923. U. S. Dept. of agriculture, Office of the secretary, Press service. Why some cooperatives fail. 1 p., processed. Jan. 25, 1923. CRSD

39. 1923. Why an Oregon cooperative failed. Agricultural Cooperation 1(4): 5-6. 1.9 Ec7A
Analysis of reasons for failure of Oregon Dairymen's Cooperative League, Portland, Ore.
40. 1924. Benton, Alva H. Marketing dairy products; creameries and cooperative cream shipping stations in North Dakota. 40 pp. N. Dak. Agr. Expt. Sta. Bul. 182. Agricultural College, 100 N813 no. 182
Partial contents: Causes of failure, pp. 14-15.
41. 1924. Elsworth, R. H. Development and present status of farmers' cooperative business organizations. 76 pp. U. S. Dept. Agr. Dept. Bul. 1302. Issued Dec. 29, 1924; rev. Apr. 1925. Washington, Govt. print. off., 1925. 1 Ag84B no. 1302
Includes seven tables concerning out-of-business associations, pp. 65-67.
42. 1924. James, Delos L. Virginia poultry producers' cooperative association; its origin, development, and reasons why it failed. 11 pp., typewritten. [Subsequent to Sept. 13, 1924] CRSD
43. 1924. Kemesis, Fabian S. Cooperation among the Lithuanians in the United States of America, by Fabian S. Kemesis. 86 pp. Washington, D. C., Catholic university of America. 280.2 K31
Thesis (Ph. D.) - Catholic University of America.
Partial contents: Consumers' cooperative movement - The time of establishment of thirty-two societies, p. 25; Difficulties - Causes of failure, pp. 35-44.
44. 1924. McKay, A. W. Pitfalls of cooperative marketing. 5 pp., typewritten. [1924] CRSD
Discusses reports received from 1,100 defunct associations.
45. 1924. McKay, A. W. What killed the co-op? Farm Journal 48(11): 8, 91. 6 F2212
Discusses records of about 1,100 associations that "ceased to function" during the 11-year period 1913-1923.
46. 1925. Co-operation in the United States. Based on official sources; designed as a text book on co-operation for farmers, bankers, students, editors and others; showing the advantages and the limitations of co-operation. 126 pp. Toledo, Ohio, The Grain dealers national association. 280.2 C782; also 59.9 G76B no. 121
Partial contents: Co-operative stores - A 99% failure, pp. 7-13; Co-operative meat packing houses - A 100 percent failure, pp. 13-15; Co-operative canneries - "Few succeed," pp. 15-16; Typical unsuccessful co-operatives (marketing

co-operatives] pp. 61-70; Disadvantages of co-operation - what co-operatives cannot do - When, where and why a failure, pp. 97-126.

A considerable number of the examples given of cooperatives that have failed were early cooperative enterprises, for example the cooperative stores described were organized in various years from about 1847 to 1920.

"Library of Congress copy has manuscript note on title page: By James E. Boyle." Note on card in catalog that was formerly in the Library of the United States Bureau of Agricultural Economics.

47. 1925. Co-operative marketing has failed in fruit and vegetable business. County Agent and Farm Bureau 13(11): 12. 275.28 C83

48. 1925. Cottingham, W. R., and Grant, H. C. Co-operative marketing in Manitoba; the incorporation and organization of co-operative associations in Manitoba. 23 pp. Manitoba Dept. of agriculture and immigration, Extension Bul. 80. Winnipeg, Canada. 275.29 M31 no. 80

Partial contents: Choosing a manager, and Reasons for the failure of co-operative marketing associations, pp. 14-15.

49. 1925. Dummeier, E. F. Co-operation in marketing Washington farm products. 108 pp. Wash. Agr. Expt. Sta. Bul. 194. Pullman. 100 W27E no. 194

Partial contents: Cooperative organizations for marketing eggs and poultry products - Suspended organizations, pp. 50-51; Cooperative organizations for marketing dairy products - Liquidating organizations, p. 64; Fruit and vegetable marketing organizations which have failed, pp. 92-93; Cooperative grain and hay marketing organizations - Suspended cooperative grain marketing organizations, pp. 103-105.

50. 1925. Easterbrook, L. F. Why has agricultural co-operation failed? Nineteenth Century and After 98(583): 335-345. 280.8 N62

Describes the lack of agricultural cooperation in England in 1925.

51. 1925. The Grain marketing company. Agricultural Review 18(8):3. 53.8 Ag8

Brief analysis of causes for failure of cooperative which carried out "probably the most comprehensive plan ever undertaken to place the control of the marketing of grain in the hands of the producers."

52. 1925. Parker, Florence E. Cooperative movement in the United States in 1925 (other than agricultural). 165 pp. U. S. Dept. of labor, Bureau of labor statistics, Bul. 437, Miscellaneous series. Washington, U. S. Govt. print. off., 1927. 157.6 B87 no. 437

Partial contents: Failures in cooperation, pp. 96-103.

Discusses information received from 768 societies that discontinued business during the period 1920-1925.

53. 1926. Booth, J. F. Farmers' cooperative business organizations in New York. 123 pp. N. Y. (Cornell) Agr. Expt. Sta. Bul. 461. Ithaca, Mar. 1928. (Received for publication July 6, 1926) 100 N48C no. 461

Partial contents: Number of members and patrons - Inactive associations, pp. 92-93; Years of operation - Inactive associations, pp. 96-97; Reasons for ceasing to operate, pp. 108-109.

54. 1926. Causes of failure of certain cooperative societies. Monthly Labor Rev. 23(1): 20-25. 158.6 B87M

Summarizes reports from 750 cooperative societies that discontinued business during the period 1920 to 1925.

55. 1926. Dies, Edward Jerome. Solving the farm riddle. 147 pp. Chicago, Pascal Covici [1926] 280.2 D56

Partial contents: Pitfalls, pp. 93-108.

56. 1926. Mears, Eliot Grinnell, and Tobriner, Mathew O. Principles and practices of cooperative marketing. Boston, New York, etc., Ginn and co. [1926] 280.3 M46

Partial contents: Causes for failure, p. 57; Comparison with other enterprises, pp. 57-58; Classification of business failures, p. 58.

"There is no proof that cooperative marketing associations have a higher mortality rate than any other business group; in fact, such evidence as we have points to a somewhat lower percentage. A great American merchant, A. T. Stewart, testified before the official Industrial Commission (1900), that only 2 per cent of the mercantile firms succeed; another leading merchant, John Wanamaker, gave the figure as 4 per cent. It has been stated that the average life of a grocery store in New York City under the same management is three years. A conservative estimate is that not over 10 per cent of those who enter business on their own account are successful. The Department of Agriculture has a record of 1100 farmers' organizations which went out of business between 1913 and 1923 inclusive, or considerably fewer than 10 per cent of the total number." Page 57.

57. 1926. Niesley, H. G. Factors that influence success and failure of cooperative organizations. 4 pp., processed. In Pennsylvania cooperative conference, State College, Pa. First, November 12 and 13, 1926. Some papers presented, various paging, processed. CRSD

58. 1926. Rubinow, S. G. What kills cooperation; burned spuds - in Maine and Minnesota - tell the reasons for failure. Country Gent. 91(2): 19,90,92. 6 C833
Describes the operations and reasons for discontinuance of the Maine Potato Growers' Exchange and Minnesota Potato Growers' Exchange.
59. 1926. Sapiro, Aaron. Dark and bright spots in cooperative marketing. Amer. Inst. Coop. Amer. Coop., 1926, v. 1, pp. 34-46. Washington, D. C. 280.29 Am3A 1926
Includes references to the failures of the two large tobacco cooperatives, the Dark Tobacco Cooperative, and the Bright Tobacco Growers' Cooperative.
60. 1926. Steen, Herman, and Stahl, Bill. Press release dated March 19 [1926] concerning the reasons for suspension of the Dark Tobacco Growers' Cooperative Association. 8 pp., processed. n.p. CRSD
This is one of three releases relating to the tobacco pooling experience of the dark-leaf growers.
The first release, dated March 12, begins as follows:
"This is the story of a great cooperative association which went to smash, but which in failing, developed an unanswerable argument for the principle of cooperative marketing of farm products."
61. 1926. Warne, Colston Estey. The consumers' co-operative movement in Illinois. 120 pp. Chicago, The University of Chicago press [1926] 280.2 W24
Partial contents: Co-operative chain stores of the Illinois miners - The failure of the American Rochdale movement, pp. 70-83; The downfall of the National Co-operative Association, pp. 112-113; The National Consumers' Co-operative Association - The decline of the movement, pp. 120-122, and The failure of the organization, pp. 125-128; The growth of spurious co-operatives - The decline of the Co-operative Society of America, pp. 176-193.
62. 1927. Easterbrook, L. F. Co-operative bacon factories and their future. Nineteenth Century and After 101(599): 79-87. 280.8 N62
"As was prophesied by many at the beginning of the movement to create co-operative bacon factories after the war, they have turned out to be a failure, three out of the four post-war factories having closed down, and the fourth only existing with difficulty after enforced periods of no curing."
63. 1927. Thomsen, F. L., and Thorne, G. B. Cooperative marketing for Missouri. 97 pp. Mo. Agr. Expt. Sta. Bul. 253. Columbia, 100 M693 no. 253

Factors affecting success or failure, pp. 42-51. Among the tables included are the following: Statistics of out of business associations reporting for Missouri including 1925, p. 44; Reasons given for failure of Missouri cooperative associations, p. 49; Difficulties experienced by existing Missouri local associations reporting, p. 50.

A comparison is made of the mortality rate of cooperatives with other business groups, pp. 43, 45.

64. 1927. Warbasse, James Peter. What is cooperation? A discussion of the consumers' cooperative movement, its principles, methods and accomplishments. 170 pp. New York, Vanguard press [1927] 280.2 W19W
Partial contents: Why cooperative societies fail, pp. 143-147.
65. 1928. Benton, Alva H., and Seielstad, Harold E. Cooperative marketing of livestock in North Dakota. 63 pp. N. Dak. Agr. Expt. Sta. Bul. 223. Fargo. 100 N813 no. 223
Partial contents: Causes of failure, p. 51.
66. 1928. Booth, J. F. The present status of farmer-owned grain marketing associations in the United States. A preliminary report. 53 pp., processed. Washington, D. C., U. S. Dept. of agriculture, Bureau of agricultural economics, Division of cooperative marketing. 1.9 Ec723Pr
Partial contents: Causes of unfavorable financial condition given by a group of farmers' elevators in 1926-27, p. 25.
67. 1928. Corey, Merton L. A receiver's post-mortem. Coop. Marketing Jour. 2(1): 9-13. 280.28 C7824
On the basis of his experience as receiver for the Tobacco Growers Cooperative Association, the author presents an analysis of the causes of the discontinuance of the association and his conclusions on the soundness of cooperative organization of business enterprises.
He pays tribute to lending policies of the Federal Intermediate Credit Bank of Baltimore, which were an important factor in enabling the receivership to pay all creditors in full.
68. 1928. Elsworth, R. H. Agricultural cooperative associations, marketing and purchasing, 1925. 98 pp. U. S. Dept. Agr. Tech. Bul. 40. Washington, D. C., U. S. Govt. print. off. 1 Ag84Te no. 40
Partial contents: Associations out of business, pp. 65-66. Based on records from about 1,500 associations that had gone out of business prior to December 31, 1926.
69. 1928. McKay A. W., and Lane, C. H. Practical cooperative marketing. 512 pp. New York, John Wiley & sons, inc.; London, Chapman & Hall, ltd. 280.2 M19

Some safeguards against failure, pp. 143-146.

Certain statistics presented are based on data in item 68.

70. 1928. Wilson, M. C. From the legion of the lost ones. Coop. Marketing Jour. 2(4): 207-212. 280.28 C7824
Author discusses discontinuance of the Tobacco Growers Cooperative Association, which operated in Virginia and the Carolinas. "The heraldings of post mortems far and wide should have a distinct value and salutary effect upon other organizations of farmers by disclosing pitfalls to be avoided, by charting reefs and shoals where hidden disaster lies."
71. 1929. Dvoracek, D. C. Why some cooperatives have been discontinued in Minnesota. 4 pp., processed. Extension service, Office of cooperative extension work. Washington, D. C. [1929] 1.9 Ex892Wcm
Address before Central States Extension Conference, Purdue University, La Fayette, Indiana, April 24 to 26, 1929.
Discusses reasons for discontinuance of the Minnesota Potato Exchange, the Minnesota Potato Growers Exchange, and the Lake Region Egg and Poultry Association.
72. 1929. Filley, H. C. Why some cooperatives have failed in Nebraska. 5 pp., processed. Extension service, Office of cooperative extension work. Washington, D. C. [1929] 1.9 Ex892Wch
Address before Central States Extension Conference, Purdue University, La Fayette, Indiana, April 24 to 26, 1929.
Discussion includes causes of discontinuance of some Nebraska elevators.
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The author's conclusions are based on a study of a large number of cooperative associations that "lost their way" and went out of business.

"... Here is an attempt to show the maladies from which cooperation suffers. In each case the curative processes have been examined. It is an interesting fact that a remedy is available for every one of these ills..." Introduction, p. xv.

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Folders are arranged (1) by State, (2) by city, and (3) by name of association.

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